# **EXHIBIT B**



# IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

SARA S. ECHEVARRIA, : CASE NO.

Plaintiff, : 05-284 (GMS)

v.

U-HAUL INTERNATIONAL, INC., ROGER MAYFIELD, and NATIONWIDE GENERAL INSURANCE COMPANY,

Defendants: :

January 24, 2007

Oral deposition of FRANK M. COSTANZO, held in the offices of Murphy, Spadaro & Landon, Suite 210, 1011 Center Road, Wilmington, Delaware 19805, beginning at 3:03 p.m., on the above date, before Shenna M. Basye-Cara, a Professional Reporter and a Notary Public in the State of Delaware.

> ESQUIRE DEPOSITION SERVICES Suite 760, One Commerce Center 12th & Orange Streets Wilmington, Delaware 19801 (302) 426-9857

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14 Costanzo-1 Curriculum Vitae
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18 Costanzo-4 Copies of Photographs
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    of Exemplar Trailer
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21
22 NOTE: Exhibits 3, 4, and 5 were retained by
  the witness and are not attached to the
23 transcript.
24
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1	explanations.	
2	Α.	In my opinion, no.
3	Q.	Why not?
4	<b>A</b> .	The distance he operated the
5	unit after he	detached it.
6	Q.	Assuming that he never
7	unhooked it as	nd rehooked it after he left
8	North you':	re assuming that he never
9	unhooked it a	gain after he left North
10	Carolina; is	that correct?
11	<b>A</b> .	Yes.
12	Q.	And if that testimony is
13	inaccurate, we	ould you agree that his failure
14	to properly he	ook up the trailer is another
15	explanation for	or the detachment in this case?
16	Α.	It would depend when he
17	detaches the	vehicle.
18	Q.	Are you still of the opinion
19	that Mr. Mayf	ield was negligent?
20	Α.	Yes.
21	Q.	Okay. Why was he negligent?
22	Α.	Well, he did have the ability,
23	whenever the	vehicle whenever whenever
2 4	the tow unit,	as described by Mr. Mayfield,

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- 1 was loosening, he did have the opportunity
- 2 of just not using the vehicle.
- 3 Q. Anything else?
- 4 A. No.
- 5 Q. Let's talk about other things
- 6 Mr. Mayfield could have done that he didn't
- 7 do. He could have gotten the unit fixed or
- 8 replaced, correct?
- g A. That's correct.
- 10 Q. And that would have prevented
- 11 this incident, even if you're right about
- 12 the defect and the coupler. Correct?
- 13 A. Correct.
- 14 Q. He could have properly
- 15 attached the safety chains, correct?
- 16 A. I believe the safety chains
- 17 were properly attached.
- 18 Q. If they were properly
- 19 attached, this incident wouldn't have
- 20 happened. Agreed?
- 21 A. Connected properly, yes. If
- 22 they were -- if the breakaway chains held
- 23 tight, then the unit wouldn't have broke
- 24 free. That's true.

1	Q.	And do you understand that the
2	design of the	safety chains is to make sure
3	that you don't	get a detachment if the
4	coupler comes	off the ball?
5	<b>A</b> .	That's correct.
6	Q.	All right. So he failed to
7	properly attac	ch the safety chains, correct?
8	<b>A</b> .	That's correct.
9	Q.	And if he had done that, we
10	wouldn't have	had this incident. Correct?
11	Α,	Correct.
12	Q.	He failed to properly attach
13	the emergency	brake chain, correct?
14	Α.	The emergency brake chain
15	activated in	the accident.
16	Q.	And came loose.
17	Α.	It activated in the accident,
18	so it was att	ached properly.
19	Q.	And then detached. Didn't it
20	detach?	
21	А.	You're talking about the brake
22	chain?	
23	Q.	Yes, sir.
24	<b>A</b> .	The brake chain was activated,
!		

- 1 so it doesn't matter whether it's detached
- 2 or not. The breakaway chains -- it was
- 3 attached to one of the breakaway chains.
- 4 Q. And how do you know it was
- 5 attached to one of the breakaway chains?
- 6 A. As he was describing in his
- 7 deposition.
- 8 Q. Did you, in your work in this
- 9 case, decide to accept the truthfulness and
- 10 veracity of everything Mr. Mayfield
- 11 testified to?
- 12 A. That's kind of a broad
- 13 question. I accepted the facts that he
- 14 presented in his deposition. I don't recall
- 15 every fact that he presented. We could
- 16 certainly discuss it.
- 17 Q. Do you agree that the
- 18 testimony of Mr. Rarick and Mr. Mayfield are
- 19 in conflict?
- 20 A. Yes.
- 21 Q. For example, Mr. Rarick
- 22 testified that the trailer would not have
- 23 left U-Haul premises, U-Haul Florida
- 24 premises, without it being securely fastened

	arria's conduct, correct?
2	A. No.
3	MR. LOCOCO: Okay. Subject to
4	follow-up questions based on the
5	materials you're still going to
6	provide me, I don't have any further
7	questions at this time. Thanks very
8	much for coming down. I appreciate
9	your time.
10	THE WITNESS: Thank you.
11	MR. LOCOCO: I should say, for
12	the record, I did give you a check
13	before we started today for \$700,
14	which is your retainer for giving
15	testimony. Correct?
16	THE WITNESS: Correct.
17	MR. LOCOCO: Thank you.
18	THE WITNESS: Do you want
19	color copies?
20	MR. LOCOCO: Yes, I do want
21	color copies of those photographs,
22	please.
23	MR. LOGULLO: I don't have any
24	questions.

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1	MR. PEARCE: I have a couple.
2	
3	EXAMINATION
4	<b>_</b>
5	BY MR. PEARCE:
6	Q. With regard to Mr. Mayfield's
7	negligence, I think what you did say, and
8	correct me if I'm misunderstanding, that he
9	had the ability or the opportunity to not
10	use the vehicle once he became aware that
11	the coupler mechanism was coming loose. Is
12	that did I understand it correctly?
13	A. Yes.
14	Q. Would you agree that that
15	would mean would have to mean that in
16	order for Mr. Mayfield to be negligent, he
17	knew that knew or should have known that
18	that problem could result in the trailer
19	detaching from the truck?
20	MR. LOCOCO: Object to the
21	form.
22	THE WITNESS: I believe his
23	statement was, he felt the trailer
24	was loosening and he had to keep
1	

1 tightening down the trailer. I
2 think that knowledge would somehow
3 draw a conclusion that it may detach
4 somewhere during the movement of the
5 vehicle, if the trailer hitch is
6 loosening.
7 BY MR. PEARCE:
8 Q. Do you have any idea as to the
9 degree in which the coupler was loosening
10 when Mr. Mayfield was tightening it down?
11 A. No.
12 Q. What basis do you have that
13 Mr other than what you've already said,
14 that Mr. Mayfield knew or should have known
15 that that problem would lead to the trailer
16 coming loose or detaching?
17 A. It's just my opinion.
18 Q. Any other facts you're basing
19 it on?
20 A. No.
21 Q. I think you agreed, and
22 correct me if I'm wrong, with one of Mr.
23 LoCoco's statements that Mr. Mayfield could
24 have gotten the coupler repaired when he

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1 became aware that it was coming loose.
 2 you agree with that or did you disagree with
 3 that?
                 I think the question was, did
 5 he have an opportunity to stop and get it
 6 fixed at a local U-Haul, and my answer would
 7 be, I guess he would have the opportunity.
                 Did you have an understanding
 9 as to whether or not he called or had the
10 thing looked at by U-Haul?
11
          Α.
                 Yes, he did, during the course
12 of his operation, I believe.
13
                 And if he did that, would you
          Q.
14 agree that he would not be negligent in that
15 respect?
16
                 MR. LOCOCO: Object to the
17
          form.
18
                 THE WITNESS:
                              No.
19 BY MR. PEARCE:
20
                You agree with that?
          Q.
21
                 Can you repeat the question?
          Α.
                 If he did do that, that is,
22
          Q.
23 call U-Haul and explain the problem and/or
24 have them look at the problem and they did
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1 whatever it is that they did, would you
2 agree that he was not negligent in that
3 respect?
             Yes.
         Α.
         Q. Are there any other manners in
6 which you believe that Mr. Mayfield was
7 negligent?
         Α.
                No.
8
                MR. PEARCE: Thank you. I
10
         have nothing further.
11
                MR. LOCOCO: I've got a few
         follow-up questions.
12
13
                 RE-EXAMINATION
14
15
16 BY MR. LOCOCO:
17
          Q. You said -- I just want to
18 keep entities clear here. You said it's
19 your understanding that Mr. Mayfield at
20 least testified that he stopped somewhere
21 and had some U-Haul entity look at this
22 coupler. Correct?
        A. That's what he testified to,
23
24 yes.
```

1	Q. All right. Do you know
2	whether it was a dealer, a center?
3	A. I'd have to look back on his
4	deposition. I don't recall. I recall him
5	saying he looked up a U-Haul phone number in
6	the phone book, so someone who is associated
7	with U-Haul. I'm not sure if it was a
8	service center or where it was located.
9	Q. Okay. So sitting here today,
10	you don't know, even assuming that happened,
11	that he talked to anybody who's a party in
12	this case?
13	A. That's correct.
14	Q. Okay. Do you believe him when
15	he says he stopped? Are you crediting his
16	testimony that he stopped and had some
17	U-Haul entity look at this coupler?
18	A. Yes.
19	Q. So what you're telling us
20	today is that the people at U-Haul in
21	Florida sent out a coupler mechanism that
22	wasn't working properly. Correct?
23	A. Correct.
24	Q. And that people at U-Haul

## IN THE UNITED STATES DISTRICT COURT

## FOR THE DISTRICT OF DELAWARE

SARA S. ECHEVARRIA,	)
Plaintiff,	) C. A. No. 05-284 (GMS)
v.	) JURY TRIAL DEMANDED
U-HAUL INTERNATIONAL INC. ROGER MAYFIELD, and NATIONWIDE GENERAL INSURANCE COMPANY,	) ) ) )
Defendants.	)
9	<u>ORDER</u>
AND NOW, TO-WIT, this da	ay of, 2007, the foregoing
Motion in Limine having been presented to a	nd considered by the Court, IT IS HEREBY
ORDERED that Defendant Roger Mayfield's	s motion is GRANTED, and the following portions

(1) Any testimony indicating that Roger Mayfield was negligent in operating the U-Haul trailer, including testimony that Roger Mayfield did not attach the safety chains or did not attach the safety chains properly;

of the testimony of Frank Costanzo are excluded from these proceedings:

- (2) Any testimony indicating that Roger Mayfield should or could have contacted U-Haul in order to have the trailer repaired or replaced;
- (3) Any testimony indicating that Roger Mayfield could or should have not used the trailer.

The Honorable Gregory M. Sleet United States District Court Judge

## **CERTIFICATE OF SERVICE**

I, Robert K. Pearce, Esquire do hereby certify that on February 1, 2007, I electronically filed the foregoing Motion in Limine with the Clerk of Court using CM/ECF which will send notification of such filing to the following:

Roger D. Landon, Esq. Murphy, Spadaro & Landon 1011 Centre Road Suite 210 Wilmington, DE 19805

Steven L. Caponi, Esq. Blank Rome LLP 1201 N. Market Street Suite 800 Wilmington, DE 19801

Robert J. Leoni, Esq. Morgan, Shelsby & Leoni 221 Main Street Stanton, DE 19804

Michael James Logullo, Esq. Morgan, Shelsby & Leoni 221 Main Street Stanton, DE 19804

I, hereby certify that on February 1, 2007, I have mailed by United States Postal Service, the document to the following non-registered participants:

Frank Lococo, Esquire Ouarles & Brady 411 East Wisconsin Avenue Milwaukee, WI 53202-4497

> /s/Robert K. Pearce ROBERT K. PEARCE, ESQUIRE I.D. No. 191

Dated: February 1, 2007